

Receivables Analytics Cloud

Achieving Real-Time Visibility Into Process and Performance-Level Metrics

Receivables Analytics helps your senior management to stay on top of critical KPIs including but not limited to Day Sales Outstanding(DSO), Bad Debt, Average Days Delinquent(ADD), Write Offs. The organizations are able to drill-down on individual KPIs to perform in-depth root cause analysis. Receivables Analytics:

- Provides 100+ out of the box reports and dashboards based on real-time data insights to support data-driven decision making instead of perception-driven decision making. HighRadius can also build customized reports and dashboards to cater to your diverse business requirements.
- Ensures higher productivity of your A/R teams by eliminating the need to manually generate reports.
- Ensure role-based selective access to report for various A/R team members. For instance, analysts can access only their performance metrics; whereas, a manager will be able to view the performance and track KPIs of all the analysts of the team.

The Impact Monitored with Receivables Analytics:

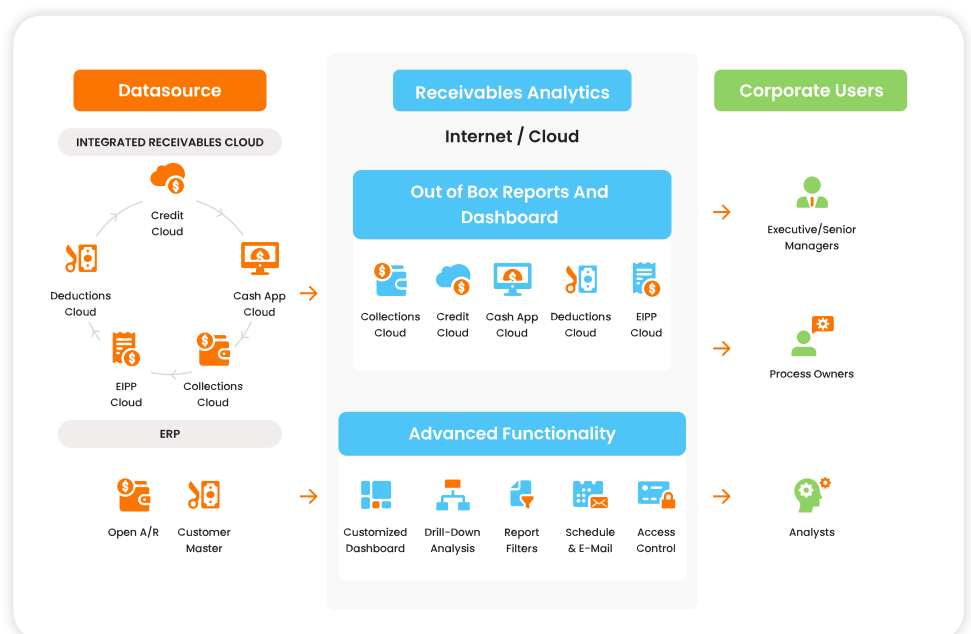


DSO Reduction from

61-45 Days

7%

Improvement in Percentage Current



Benefits

Real-Time Visibility of O2C Process Health and Analyst Productivity

Your A/R teams can have real-time visibility across process health metrics(DSO, bad debt, unbilled revenue). It is possible to drill down further to analyze the analyst-level productivity metrics to take corrective actions and modify A/R strategies.

100+ User-Friendly A/R Reports for Easy Decision-Making

Receivables Analytics simplifies the complex graphs, charts for quick decision-making. You can easily apply filters, download the reports or save your favorite ones.

Improved Analyst's Productivity by Eliminating Manual Reporting

Your analysts no longer need to extract tons of A/R data, analyze and build reports every week/month/quarter. Receivables Analytics helps you to access niche, high quality analytics insights and adopt an enterprise-wide approach to data management.

Standardized Reporting Across the Globe

Large, global enterprises can easily standardize their reporting with currency conversion support. A manager based out of Germany can view the reports in Euros, and someone from the USA can view the reports in USD. You can also apply region-specific filters to analyze the data.

Key Challenges Faced by the A/R Team

Lack of Real-Time Visibility into Analyst's Performance due to Remote Working

For the teams that are working in a remote environment, it is important to keep a close tab on their productivity. The senior management needs in-depth visibility into day to day finance and A/R operations to perform timely course corrections. However, A/R leaders often lack the tools to support a daily, real-time analysis of analyst's performance.

Manual Reporting Lacks A 360 Degree View of Global Receivables

For global enterprises, manual reporting can turn out to be quite difficult because you have to consider data from multiple business units, geographies, languages, currencies and yet maintain a consistency across all of them. Often these reports do not contain real-time data insights and the decision makers lack the visibility they need to spot process loopholes.

Lack of Drill Down Capabilities to unearth actionable insights

Due to lack of drill down capabilities, the A/R Managers and Directors are unable to do a root-cause analysis and figure out the appropriate course correction. For instance, if the hit rate for Portugal is lower than the hit rate metrics for Germany, it is difficult to unearth the underlying reasons for such a trend. However, Receivables Analytics tool can clearly point out the hit rate is low because of certain payment types or certain customers.

How HighRadius Could Help Your A/R Teams

Key Features

100+ Out-Of-The-Box Reports and Dashboards Across all A/R Processes ensure real-time data insights and eliminates the hassle of creating reports tailored to specific business needs. You can use region-specific or customer-specific filters to view and analyze data and save these filters for your reference later on.

Seamless Download of A/R Reports in various formats including csv, png, pdf.

Currency Conversion Support for payments, documents to cater to the requirements of global organizations.

Interactive Dashboard with Drill Down Capability helps the users to drill down into a specific customer's account or invoice to gain clarity regarding the key A/R metrics. You can apply filters related to company code, customer segments to analyze the reports from various angles.

Scheduling and Emailing Reports helps your senior management to gain visibility on process-level metrics. You can also schedule and send reports with specific filters to various stakeholders.

Controlled Access to Reports ensures that the users are able to see and access the most-relevant reports for them. For instance, a manager would be able to access their team performance report while an analyst can only access his/her performance metrics. Receivables Analytics provides security both at report/dashboard as well as data level. It has the ability to provide access to specific data based on area of operation only, in reports and dashboards that is relevant for the user.

Integration with Third Party Tools helps certain customers who have their own BI tools and would need access to their data to build reports based on their requirements. Analytics workbench provides data access for consumption via BI tools like Power BI, Tableau.

Integrated Data Availability across all HighRadius Cloud solutions along with your ERP, open A/R data and customer master

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